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# WEBSTER'S MAMMOTH PACKET SEEDS



Trade Price List  
Spring 1904.

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M. L. Webster, Seedsman  
INDEPENDENCE, IOWA



**SPRING**  
**Wholesale**  
**PRICE LIST**



**JANUARY**  
**1904**

# **WEBSTER'S**

**High Grade Packet and Bulk Seed**

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**WE ORIGINATED THE**  
**LARGE SEED PACKET**

and ours are the only Genuine Mammoth Packets with Double Quantity of seed to packet. Do not be deceived by claims of others who seek your business.



## **To the Trade:**

I realize fully that THE QUALITY COUNTS FOR MORE in Seeds than in any other line of merchandise, and I do not need to tell you that cheap seeds, grown by irresponsible growers in a careless and haphazard manner are never cheap seeds to buy, no matter at what price they can be procured. Such seeds are sure to be a disappointment to the one who uses them and an injury to the trade of the dealer who sells them. In no other line of goods is quality of so much importance as in Seeds, and in no other line does the purchase and sale have to be made so much on confidence as in this line. A farmer buys stock, or a piece of machinery, or almost anything else, and he has an opportunity to exercise his judgment, but when he buys seeds there is no such opportunity. He can test them for vitality, but it is impossible, without using the entire season from seed time to harvest, to test their purity and trueness to name.

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**MEL. L. WEBSTER**  
**SEEDSMAN.**      **Independence, Iowa**

## **This List is for Dealers Only.**

**T**HE prices quoted in this list are strictly Wholesale Prices, and are for dealers who buy to sell again. The line of goods I put up and the varieties of seed I quote are those which are the most staple with the store trade. As I do not do a retail business, the new and high priced novelties I leave for those seed companies who make a specialty of the retail catalogue trade.

### **Terms.**

All Garden Seeds for spring shipment, both bulk and packages, are sold on *June 1st* time, regardless of the time of shipment, and are due, net, without any discount at that date. All bills not paid by June 5th are subject to sight draft without notice. December shipments are due April 1st, net. We will not allow *Exchange or Express Charges* on remittance, and if *Personal Checks* are used they must be drawn *With Exchange*. Onion Sets, Field Peas and Grass Seed are Net, 30-day goods.

### **Bags and Boxes.**

No charge made for Display Cases for package seeds, Bags, Boxes, Barrels, and Baskets used for packing loose bulk seed, onion sets, and field seed will be charged at cost; but we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and will allow credit on Muslin Bags, if returned in good shape, free of express or freight charges. The Two-Bushel Seamless Bags are a staple article, and can be disposed of at a profit over my price to you.

### **Orders by Mail.**

I especially solicit any business you may have to place by mail. For most of the trade who will receive this list there will be no place from which supplies can be secured in less time than they can if ordered of me, and the matter of time is a very important thing during the seed selling season.



## **The Past Season's Crops.**

We would have predicted a good yield of seed crops at the beginning of the past season, for the reason that for five years crops have not been what they should be, and a reasonably good year was due the trade, simply from the low averages which must affect the seed crops sooner or later. "The unexpected usually happens," and so we find ourselves again with short crops, and on a number of items fully as short as they were in 1902, which I still think was the record breaker for a short crop season. Corn, Beans, and Vine Seed crops have been bit the hardest the past season, and as this makes the third



**Field of White Portugal Onion Seed - Webster's Seed Farm.**

successive year of failure on these items, it is not strange that prices have already reached a high mark, but is really a wonder that values are not higher than they are. If we were anything of a prophet, we would predict that when the season is on and the stocks of some of the short items are wanted for use, then we will see very high prices, possibly much higher than ever before. The season of 1902 was almost exactly reproduced in 1903 on

Beans; late planting, poor stand, wet throughout the whole season and a very bad time at harvest, which made it difficult to save the crop; result, 40 to 50 per cent. of a yield. The crop never was as late in being made ready for use. Even now, after the first of January, growers have only begun to ship out stocks to the trade.

On Sweet Corn the season was extremely bad, and there is no question but what the crop is about as short as it ever was known to be. Prices are now



**A Model Garden in Dawson City, Y. T., from Webster's Seeds.**

higher than we have ever before listed them, though at one time last spring they reached a higher mark. In fact, the canning factories are now paying very high prices to secure their seed for next year, and we know of \$8 and \$10 a bushel being paid by them. The ordinary store trade cannot handle Sweet Corn at present values, for the reason that much of it is sold to the farmer for fodder purposes, and when the price is above a certain point he will not buy it



at all, for rather than pay the price he will substitute some variety of Dent or Flint Corn. If any of our customers need a special variety of Corn for the farmer trade we would recommend some of the Flint sorts for that purpose, Sanford White Flint being especially valuable for fodder purposes.

Vine Seed Crops are the worst ever known, Muskmelons and Cucumbers being the shortest. The former range from total failure to 10 to 30 per cent. of a crop. We were extremely fortunate with what Cucumber seed we grew on our own farm, so are not nearly as bad off as some of the trade, and on some sorts have had a surplus to sell at the high prices to others who were less fortunate. Squash and Pumpkin were also nearly a failure, Winter Squash in particular being in very short supply.

We will do the very best we can to take care of our trade, but will be obliged to cut down some of the quantities on our orders in order to make our stocks go around. We never have had to do this until last year, and we hope never to be obliged to do so again. By trading around I have managed to get hold of enough Wax Beans so as to fill orders on a basis of about 50 per cent. In order to do this we have been compelled to pay big prices, and we will put them in on our orders, in many cases, at a loss of better than one dollar per bushel. It has simply been out of the question to get a sufficient supply of Late Sweet Corn, and on that item it will be necessary to fill short.

We trust our customers will bear with us, and we ask your kind indulgence again this year. We assure you we are doing all in our power to serve you. All seed houses are in the same boat as ourselves, and they will not be able to supply what they have not got or cannot get.

We would recommend ordering a full supply of seed as early as possible in the season, for many items will be out of stock before the spring demand is supplied, and late orders will have to suffer.



**A NON-WARRANTY.** I will exercise care to have all seed I sell true to name and of **THE HIGHEST GRADE.** and, if possible, test all seed that they may be sure of germination before they are sent out, but as there are so many outside conditions that even the germination of seeds depend on, it is impossible to warrant them, and it is expressly understood and agreed that they are not warranted in any respect, and I will not be responsible for the crop. If the seed is not accepted on these terms, it must be returned at once.

**The Items Marked in Heavy Type are Most Desirable.**

**ASPARAGUS.** Per Lb.

✓ Conover's Colossal, *old standby* .....\$ .25

**BEANS—Dwarf, Wax Pod.** Per Bu.

✓ **Improved Golden Wax**, *fine quality; productive* ..... Sold Out

✓ **Golden Wax** ..... Sold Out

✓ **Improved German Black Wax**, *very popular sort* ..... Sold Out

✓ Wardwell's Kidney Wax, *early; favorite for market* .....\$6.50

✓ German White Wax, *vine small; bean white* ..... 6.50

✓ Crimson Flageolet Wax ..... 6.25

✓ Purple Flageolet Wax ..... 6.25

✓ Davis' White Kidney Wax, *a good shipper* ..... 6.50

**BEANS—Dwarf, Green Pod.**

✓ **Early Red Valentine**, *best green pod bean* ..... 4.00

✓ **Early Long Yellow Six Weeks**, *early; productive* ..... 3.75

✓ **Early Round Yellow Six Weeks** ..... 4.00

✓ **Best of All** ..... 3.75

✓ **Early Mohawk**, *earliest bean; quite productive* ..... 3.75

✓ **Refugee or Thousand to One**, *very productive; late* ..... 3.75

✓ **Early Refugee**, *earlier than the above* ..... 4.00

✓ **White Kidney**, (Field) *valuable for field* ..... 3.00

✓ **California Tree**, (Field) *dwarf; compact; bean small* ..... 3.00

✓ **Dwarf Horticultural**, *late; superior quality* ..... 4.25

✓ **Henderson's Dwarf Lima**, *bean smaller than Lima* ..... 6.25

✓ **Burpee's Dwarf Lima**, *bean large; finest quality* ..... 6.25

✓ **Burpee's Stringless Green Pod**, *new; very fine* ..... Sold Out

**BEANS—Pole.**

✓ **Red Speckled Cut Short or Corn Hill**, *to plant with Corn* ..... 5.00

✓ **Horticultural or Cranberry**, *bean large; round; fine* ..... 5.00

✓ **Long White Dutch Case Knife**, *a good climber* ..... 5.00

✓ **Large White Lima**, *well known; standard* ..... 5.25

✓ **Kentucky Wonder** ..... 6.00

✓ **White Crease Back** ..... 5.25

Beans in lots of 10 bu. or more, 25 cents per bu. less than price quoted.

**BEETS—Table Varieties.**

Per Lb.

✓ **Early Blood Turnip**, *well known; popular* .....\$ .28

✓ **Egyptian Blood Turnip**, *early; fine* ..... .30

✓ **Market Gardener's**, *half long* ..... .30

✓ **Edmand's Early Blood Turnip**, *fine shape; blood red* ..... .30

✓ **Eclipse Blood Turnip**, *extra early; tender when young* ..... .30

✓ **Early Bassano Turnip**, *good quality* ..... .30

✓ **Dewing's Blood Turnip**, *desirable; early* ..... .30

✓ **Long Smooth Blood**, *best for winter use* ..... .25

✓ **Swiss Chard or Sea Kale Beet**, *grown for the tops* ..... .30

✓ **Crosby's Egyptian**, *a selected strain* ..... .35

✓ **Detroit Dark Red**, *a market gardeners' sort* ..... .35

**BEET—Mangel Wurzel**

	Per Lb.
✓ <b>Mammoth Long Red</b> , large; standard sort .....	\$ .15
✓ <b>Golden Tankard</b> , best yellow beet .....	.15
✓ <b>White French Sugar</b> , flesh white; very sweet .....	.15
✓ <b>Orange Globe</b> , smooth; fine shaped root .....	.15
✓ <b>Vilmorin's Imperial Sugar</b> .....	.15

Orders of 10-pound lots or more at 12 cents per pound.



**Early Jersey Wakefield.**

**CABBAGE.**

	Per Lb.
✓ <b>Early Jersey Wakefield</b> , favorite for market gardeners .....	\$1.25
✓ <b>Extra Early York</b> , very early; conical shaped .....	.90
✓ <b>Early Winnigstadt</b> , early; sure header .....	1.25
✓ <b>Early Flat Dutch</b> , excellent; second early sort .....	1.00
✓ <b>Sure Head</b> , for fall and winter; drumhead shaped .....	1.25
✓ <b>Fottler's Improved Brunswick</b> , large; second early .....	1.00
✓ <b>All Seasons</b> , good keeper; sure to head .....	1.25
✓ <b>Henderson's Early Summer</b> , grows large .....	1.25
✓ <b>Premium Late Flat Dutch</b> , standard winter sort .....	1.00
✓ <b>Large Late Drumhead</b> , for fall and winter; solid .....	.90
✓ <b>Marblehead Mammoth Drumhead</b> , noted for size .....	1.00
✓ <b>Red Dutch</b> .....	1.25
✓ <b>Hollander or Danish Bald Head</b> .....	1.60
✓ <b>Improved American Savoy</b> .....	.90

**CAULIFLOWER.**

	Per Oz.	Per Lb.
✓ <b>Early Paris</b> , early; head large and solid .....	\$ .50	\$ 5.00
✓ <b>Henderson's Early Snowball</b> , sure header .....	1.50	20.00

**CARROT.**

✓ <b>Early Scarlet Horn</b> , best for early .....	55
✓ <b>Danver's Half Long</b> , standard for table or stock .....	.45
✓ <b>Ox Heart or Grenade</b> , large; heart shaped .....	.45
✓ <b>Improved Long Orange</b> , well known and popular .....	.40
✓ <b>Chatenay</b> .....	.45





**Danver's Half Long Carrot.**



**Chinese Curled Mustard.**

### CARROT—Continued.

Per Lb.

✓ <b>Half Long, Stump Rooted</b> .....	\$ .45
✓ <b>Large White Belgian, for stock purposes</b> .....	.28
✓ <b>Yellow Belgian, grows large</b> .....	.30

### CELERY.

✓ <b>Golden Hearted Dwarf, best for home garden</b> .....	.90
✓ <b>Golden Self-Blanching, beautiful and good quality</b> .....	2.50
✓ <b>Giant White Solid, large; crisp; fine flavor</b> .....	.90
✓ <b>Boston Market, good for light soil</b> .....	.90
✓ <b>White Plume, a good keeper; very handsome</b> .....	1.25
✓ <b>Giant Pascal</b> .....	.90

### CELERIAC.

✓ <b>Long Smooth Paraque (rooted celery)</b> .....	.75
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✓ <b>COLLARDS, Georgia Southern</b> .....	.50
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### CORN—Field.

Per Bu.

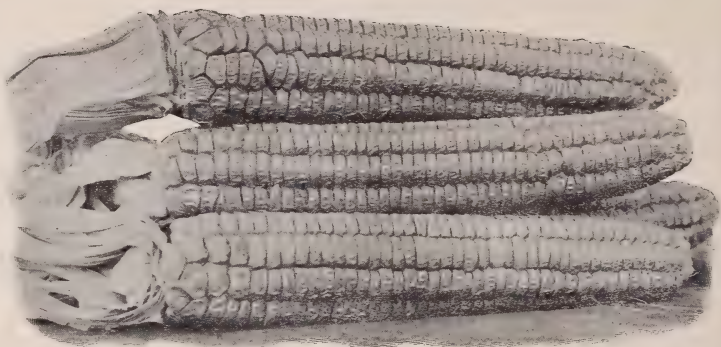
✓ <b>Pride of the North (Dent) very early; deep kernel</b> Price on Application	
✓ <b>Improved Leamings, (Dent) ears large; early</b> ..	" " "
✓ <b>Iowa Gold Mine, exceedingly popular</b> .....	" " "
✓ <b>Longfellow, (Flint) bright yellow; ear long</b> .....	" " "
✓ <b>King Philip, (Flint) copper colored</b> .....	" " "
✓ <b>Sanford White, (Flint)</b> .....	" " "

### CORN—Sweet.

**N. B.**—Sweet Corn is always sold by Measured Bushel, as there is no legal weight and neither could there be a just weight on it, as the different sorts vary so much, early, flinty varieties going as high as 55 lbs. to the bushel, while kinds like Evergreen and Country Gentleman weigh as low as 40 to 46 lbs. to the bushel.

Per Bu.

✓ <b>Extra Early Adams</b> .....	\$2.50
✓ <b>Early White Cory, a white selection of Cory</b> .....	4.50
✓ <b>Early Red Cory, produces roasting ears in 60 days</b> .....	4.50
✓ <b>Early Minnesota, early; of good quality</b> .....	4.50
✓ <b>Crosby's Early, one of the finest varieties</b> .....	6.00
✓ <b>Perry's Hybrid, popular in the East</b> .....	4.50



**Early Minnesota.**

**CORN—Sweet. Continued.**

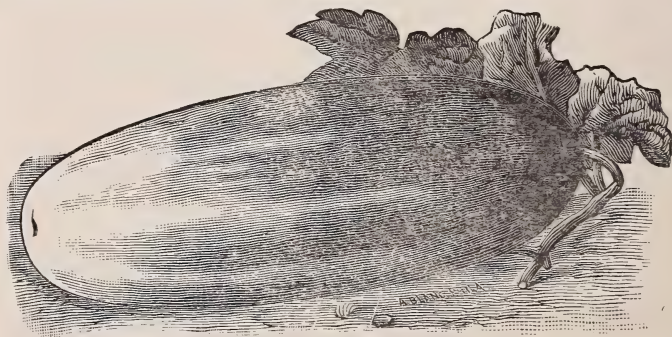
	Per Bu.
✓ Moore's Concord, ears large; good .....	\$4.00
✓ Black Mexican, quality very fine .....	4.00
✓ Country Gentleman, tender; very sweet .....	Sold Out
✓ Stowell's Evergreen, well known; standard sort .....	Sold Out
✓ Mammoth Late, very large; sweet .....	Sold Out
✓ Egyptian Sweet, much used for canning .....	\$4.50
10-bushel lots of one sort 25 cents per bushel less than price quoted.	

**CORN SALAD.**

	Per Lb.
✓ Large Leaved .....	\$ .30

**CRESS.**

✓ Upland Cress, sometimes called Pepper Grass .....	.25
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**Improved White Spine.**

**CUCUMBER.**

	Per Lb.
✓ Early Green Cluster, best early sorts .....	\$1.50
✓ Early Frame, popular for table or pickles .....	1.50
✓ Peerless White Spine, best for table use .....	1.75



## CUCUMBER—Continued.

Per Lb.

✓ <b>Bennett's Evergreen White Spine</b> , new; reliable sort .....	\$1.75
✓ <b>Early Russian</b> , small; short; unusually early .....	1.50
✓ <b>Green Prolific</b> , short; excellent for pickling .....	2.00
✓ <b>Boston Pickling</b> , productive .....	2.00
✓ <b>Improved Long Green</b> , best known sort; unexcelled .....	1.60
✓ <b>Long Green Turkey</b> , productive; good quality .....	2.00
✓ <b>Nichols' Medium Green</b> , medium long; good for pickles .....	1.75
✓ <b>Chicago Pickling</b> , much grown for pickling .....	2.00



Cucumber Seed Drying on Racks—Webster's Seed Farm.

## DILL.

Per Lb.

Common .....	\$ .60
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## ENDIVE.

✓ <b>Green Curled</b> , beautiful; hardy; fine .....	.70
✓ <b>White Curled</b> , good for market; attractive .....	.70

## EGG PLANT.

✓ <b>Early Long Purple</b> , early; best for private garden: .....	1.25
✓ <b>New York Improved</b> , standard market variety .....	2 0

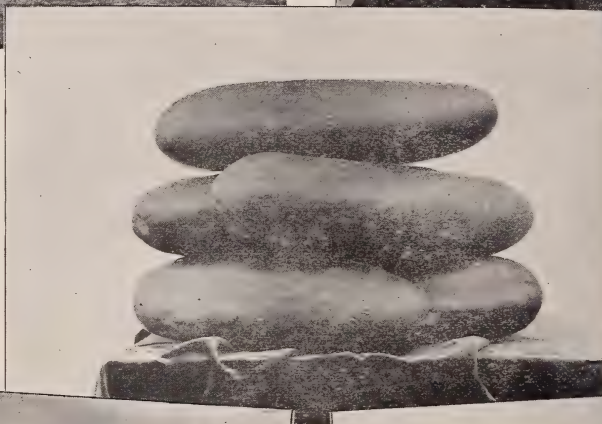
## KALE.

✓ <b>Dwarf German Green Curled</b> , dwarf; compact .....	.50
✓ <b>Tall Scotch Curled</b> .....	.50
✓ <b>Dwarf Scotch Curled</b> .....	.50

## KOHL RABI.

✓ <b>Early White Vienna</b> , bulb smooth; best for table .....	1.50
✓ <b>Early Purple Vienna</b> , bright purple .....	1.50

**W**E have endeavored to make this list unique in respect to the illustrations. All the half-tone views are from photographs of our own fields, or from vegetables grown by us for strictly seed purposes.



Gathering Cucumbers.

Some Good "Improved Long Greens".

Early Cluster Cucumber.

Boston Pickling Cucumber.

Cucumber Seeder at Work.



**LEEK.**

Per Lb.

American Flag, most extensively grown .....\$ .65

**LETTUCE.**

✓ <b>Prize Head</b> , finest quality; best for home garden.....	.40
✓ <b>Hanson</b> , forms large, solid head.....	.45
✓ <b>Black Seeded Simpson</b> , for home or market garden.....	.50
✓ <b>Early Curled Silesia</b> , very popular; fine quality.....	.45
✓ <b>Grand Rapids</b> , favorite for growing under glass.....	.50
✓ <b>Early White Cabbage</b> , grows white, close, firm head.....	.45
✓ <b>Green Fringed</b> , beautiful fringed leaves; excellent.....	.50
✓ <b>Tennis Ball</b> , valuable for forcing.....	.45
✓ <b>Simpson's Early Curled</b> , forms large, loose head.....	.50
✓ <b>California Cream Butter</b> , good for summer.....	.50
✓ <b>Big Boston</b> .....	.60

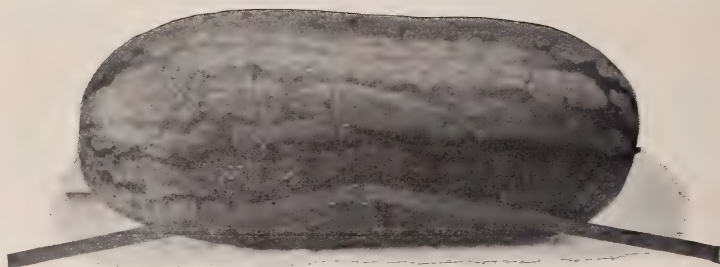
**Rocky Ford Musk Melon.****MELON—Musk.**

Per Lb.

✓ <b>Rocky Ford Gem</b> , oval strain of Netted Gem.....	\$ .75
✓ <b>Paul Rose</b> , green; orange flesh.....	1.00
✓ <b>Osage</b> , thick orange flesh; dark green color.....	1.00
✓ <b>Improved Prolific Nutmeg</b> , well known; fine quality.....	1.00
✓ <b>Early Hackensack</b> , large; early; green flesh.....	1.00
✓ <b>Yellow Canteloupe</b> , flesh deep orange; skin yellow.....	Crop Failed
✓ <b>Netted Gem</b> , small; early; fine variety.....	.75
✓ <b>Skillman's Netted</b> , early; superior quality; flesh green.....	1.25
✓ <b>Surprise</b> , cream white; round; flesh salmon colored.....	1.25
✓ <b>Orange Christiana</b> , early; skin and flesh yellow.....	1.25
✓ <b>Banana</b> , skin yellow; salmon flesh; very long.....	Crop Failed

## MELON—MUSK, Continued.

	Per Lb.
✓ Shumway's Giant, <i>very large; orange flesh</i> .....	Crop Failed
✓ Chicago Market, <i>large; green flesh; fine quality</i> .....	\$1.00
✓ Pineapple, <i>small; dark green; flesh green</i> .....	1.25
✓ <b>Montreal Market</b> , <i>one of the largest of the Nutmegs</i> .....	1.50
✓ White Japan, <i>small; cream colored; green flesh</i> .....	.75
✓ Bay View, <i>oblong; flesh green; productive</i> .....	1.00
✓ Tip Top, <i>orange flesh; oval; light green colored; fine</i> .....	1.00
✓ Irondequoit, <i>round; netted; orange flesh</i> .....	1.00
✓ Banquet, <i>superior quality; orange flesh</i> .....	1.00
✓ <b>Emerald Gem</b> .....	1.50



McIver's Sugar Watermelon.

## MELON—Water.

	Per Lb.
✓ <b>McIver's Sugar</b> , <i>finest quality</i> .....	\$ .45
✓ Jumbo, <i>large and fine</i> .....	.30
✓ Early Fordhook, <i>extra early</i> .....	.65
✓ <b>Triumph</b> , <i>very large</i> .....	.45
✓ <b>Phinney's Early</b> , <i>the earliest</i> .....	.35
✓ <b>Kolb's Gem</b> , <i>large; solid; good shipper</i> .....	.30
✓ Mountain Sweet, <i>well known; excellent quality</i> .....	.35
✓ Jordan's Gray Monarch, <i>very large</i> .....	.40
✓ Dark Icing, <i>large; fine quality</i> .....	.40
✓ <b>Peerless or Ice Cream</b> , <i>early; best for private garden</i> .....	.35
✓ Cuban Queen, <i>popular for market and shipping</i> .....	.35
✓ <b>Sweet Heart</b> , <i>large; fine quality</i> .....	.40
✓ Mammoth Ironclad, <i>good shipper and keeper</i> .....	.50
✓ Florida Favorite, <i>early; large; fine quality</i> .....	.30
✓ Kentucky Wonder, <i>new; of great merit</i> .....	.35
✓ <b>Dixie</b> , <i>beautiful; extra quality</i> .....	.35
✓ Seminole, <i>very popular; early</i> .....	.35
✓ <b>Gypsy or Georgia Rattlesnake</b> , <i>popular for shipping</i> .....	.50
✓ Citron, <i>for preserving; red seeded</i> .....	.40
✓ <b>Cole's Early</b> , <i>extra early; of fine quality</i> .....	.40

Orders of 10-pound lots or more of one sort at 2 cents per pound less.

## MUSTARD.

✓ Large Smooth Leaved .....	.35
✓ Chinese Curled .....	.35
✓ Brown Dutch .....	.20
✓ White London .....	.20





**Harvesting Chinese Curled Mustard—Webster's Seed Farm.**

## MARJORAM.

Per Lb.

Sweet ..... \$ .70

## NASTURIUM.

Tall Mixed..... .35

Fine Dwarf Mixed, *a fine mixture*..... .50

## OKRA.

✓ Dwarf White ..... .25

## ONION.

✓ Large Red Wethersfield, *standard for field* ..... .80

✓ Southport Red Globe, *quality fine; handsome*..... .95

✓ Extra Early Red, *quick grower; flat* ..... .85

✓ Yellow Globe Danvers, *best yellow sort* ..... .75

✓ Yellow Danvers, Flat, *staple sort and good keeper*..... .70

✓ Yellow Strasburg, *much used for sets* ..... .75

✓ Southport White Globe, *mild; beautiful sort* ..... 1.50

✓ White Portugal or Silver Skin, *good for pickling* ..... 1.50

✓ Early White Pearl, *for pickling* ..... 1.60

✓ White Queen, *small and early* ..... 1.50

✓ Mammoth Silver Skin, *grows very large* ..... 1.40

✓ Prize Taker or Spanish King, *straw colored and large*..... .90

✓ Giant Rocco, *an imported variety* ..... 1.00

✓ Giant White Tripoli..... 1.00



View of Onion Set Field—Webster's Seed Farm.



Weeding and Cultivating Onion Sets—Webster's Seed Farm.



## ONION SETS.

Per Bu.

Top or Button, 28 lbs. to the bushel .....	\$2.75
Choice White Bottom Sets, grown from seed; 32 lbs. to bushel .....	1.75
Choice Yellow Bottom Sets, " " " " " " .....	1.50
Choice Red Bottom Sets " " " " " " .....	1.75

Order Onion Sets early, as prices will be higher and we cannot be bound by these quotations long.

Onion Sets are sold on a **Net Cash** basis, and the terms are **Thirty Days** with **No Discount**. Barrels and baskets will be charged at cost. A desirable way to have them shipped is in One-Bushel Baskets, which cost 15 cents each. The Baskets make an excellent package for shipping, keeping the Sets in the best of condition while in transit, and being a ready sale at more than cost price when empty. Onion Sets can not be sent without danger of freezing until after the usual time of sending balance of seed order, and I will not take the responsibility of shipping them before March 15, but will ship at purchaser's risk at any time.

## PARSNIP.

Per Lb.

✓ <b>Hollow Crown</b> , an old and reliable sort .....	\$ .25
✓ <b>Long Smooth White</b> , longer than <b>Hollow Crown</b> .....	.25

## PARSLEY.

✓ <b>Champion Moss Curled</b> , very beautiful; the best .....	.40
✓ <b>Hamburg</b> , has a large, Carrot-like root .....	.40

## PEAS—Extra Early Variety.

Height. Per Bu.

✓ <b>Alaska</b> , valuable first early; green seeded .....	2 ft. ....	\$3.25
✓ <b>Extra Early</b> , earliest; white seeded .....	2 ft. ....	4.25
✓ <b>Improved Extra Early</b> , selected stock .....	2 ft. ....	4.50

It is customary with most seedsmen to list quite a number of extra early sorts, such as First and Best, Early Kent, Philadelphia Extra Early, Dan O'Rourke, and many others, with usually one of their **own brand**, all of which are usually taken from the same bin, and well they may be for there is no difference in them. If your trade calls for any of these sorts, I can mark them to suit you, but prefer not to deceive my trade by listing them separately.

## PEAS—Early Dwarf.

Height. Per Bu.

✓ <b>Bliss' American Wonder</b> , earliest wrinkled .....	1 ft. ....	\$6.00
✓ <b>McLean's Little Gem</b> , Premium Gem strain .....	1½ ft. ....	5.25
✓ <b>Improved Tom Thumb</b> , popular sort .....	1 ft. ....	4.50
✓ <b>Blue Peter</b> , often called <b>Blue Tom Thumb</b> .....	1 ft. ....	4.50
✓ <b>Nott's Excelsior</b> , new; very popular .....	1 ft. ....	6.50

## PEAS—Second Early.

✓ <b>McLean's Advancer</b> , second early .....	2 ft. ....	3.75
✓ <b>Bliss' Everbearing</b> , long time bearing .....	2 ft. ....	3.75
✓ <b>Pride of the Market</b> , pods large; fine .....	2 ft. ....	4.25
✓ <b>Blue Imperial</b> .....	2 ft. ....	3.75

The \* signifies a wrinkled variety; weighs 56 lbs. to bushel. Others weigh 60 lbs



Improved Extra Early.

**PEAS—Later Sorts.**

	Height.	Per Bu.
✓ <b>Champion of England</b> , standard for excellence	5 ft.	\$3.25
✓ <b>Yorkshire Hero</b> , sometimes called <i>Dwarf Champion</i>	3 ft.	3.75
✓ <b>Carter's Stratagem</b> , valuable late Dwarf variety	2 ft.	4.50
✓ <b>Tall Gray Sugar</b> , edible podded sugar; brown seed	4 ft.	5.00
✓ <b>Dwarf Gray</b> , of shorter growth	2½ ft.	5.00
✓ <b>Melting Sugar</b> , white seed	3½ ft.	5.00
✓ <b>Telephone</b> , pods large	3½ ft.	5.00
✓ <b>Large White Marrowfat</b> , valuable variety; hand picked		2.25
✓ <b>Black Eye Marrowfat</b>		2.25
✓ <b>Choice White</b> , Field		Market Price
✓ <b>Canada Green</b> , Field		Market Price

The \* signifies a wrinkled variety: weigh 56 lbs. to bushel. Others weigh 60 lbs.

**PEPPER.**

	Per. Lb.
✓ <b>Bell or Bull Nose</b> , best for mangoes and pickling	\$1.35
✓ <b>Long Cayenne</b> , much used for pickling	1.35
✓ <b>Golden Dawn</b> , large; bell shaped; mild flavor	1.35
✓ <b>Ruby King</b> , large and fine	1.35





**Small Sugar Pumpkin.**

## PUMPKIN.

Per Lb.

✓ <b>Connecticut Field</b> , <i>the staple variety for stock</i> .....	\$ .18
✓ <b>Kentucky Field</b> , <i>thick meated; a valuable sort</i> .....	.15
✓ <b>Small Sugar</b> , <i>esteemed for making pies</i> .....	.40
✓ <b>Improved Cushaw</b> , <i>very large; crooknecked</i> .....	.50
✓ <b>Mammoth Tours</b> , <i>mammoth size; late</i> .....	1.00

10-pound lots, 3 cents per pound less than price quoted.

## RADISH.

✓ <b>Early Long Scarlet, Short Top</b> , <i>standard sort</i> .....	.25
✓ <b>Early Deep Scarlet Turnip</b> , <i>very early and popular</i> .....	.25
✓ <b>Early Scarlet Globe</b> .....	.40
✓ <b>Early Scarlet</b> , <i>Olive Shaped, grows quick; fine quality</i> .....	.30
✓ <b>Early French Breakfast</b> , <i>pink and white; handsome</i> .....	.35
✓ <b>Early White Tipped Scarlet Turnip</b> .....	.30
✓ <b>Early White Turnip</b> , <i>small; grows quick</i> .....	.30
✓ <b>Wood's Early Frame</b> , <i>used for forcing; long</i> .....	.30
✓ <b>Rosey Gem</b> , <i>small; pink and white</i> .....	.35
✓ <b>Non Plus Ultra</b> , <i>new and popular</i> .....	.35
✓ <b>Philadelphia White Box</b> , <i>small and white</i> .....	.35
✓ <b>Early White</b> , <i>Olive Shaped, very crisp and fine</i> .....	.30
✓ <b>Chartier Improved</b> , <i>long; scarlet; white tipped</i> .....	.30
✓ <b>Long White Strasburg</b> , <i>best for early summer</i> .....	.35
✓ <b>White Naples</b> , <i>long; of fine quality</i> .....	.30
✓ <b>White Vienna</b> , <i>sometimes called Lady Finger</i> .....	.30
✓ <b>California White Mammoth</b> , <i>very large; fine</i> .....	.30
✓ <b>Yellow Globe</b> , <i>Summer</i> .....	.30
✓ <b>China Rose</b> , <i>Winter, mostly used for winter</i> .....	.30
✓ <b>Long Black Spanish</b> , <i>Winter, a good keeper</i> .....	.30

<b>RHUBARB</b> , <i>Large Victoria</i> .....	.90
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**White Bush Squash.**

**SQUASH—Summer.**

Per Lb.

✓ <b>Summer Crookneck</b> , <i>staple early variety</i> .....	\$ .50
✓ <b>Mammoth Summer Crookneck</b> , <i>grows larger</i> .....	.50
✓ <b>White Bush Scalloped</b> , <i>early; good quality</i> .....	.50



**Field of Summer Squash—Webster's Seed Farm.**



**SQUASH—Winter.**

Per Lb.

✓ <b>Improved Hubbard</b> , most popular winter sort .....	\$1.00
✓ <b>Boston Marrow</b> , orange colored; good quality .....	.75
✓ <b>Marblehead</b> , fine quality; good keeper .....	.80
✓ <b>Golden Hubbard</b> , new; valuable .....	1.00
✓ <b>Mammoth Chili</b> , good for stock and exhibition .....	1.25

**SPINACH.**

✓ <b>Long Standing</b> , slow in running to seed .....	.15
✓ <b>Viroflay</b> , popular with gardeners .....	.15
✓ <b>Broad Leaf</b> , good quality; productive .....	.15
✓ <b>Prickly Seeded</b> , Winter, very hardy .....	.15
✓ <b>Bound Leaf</b> .....	.15
✓ <b>Bloodsdaile</b> , Savoy leaved .....	.15

**SUMMER SAVORY.** .50**SALSIFY.**

✓ <b>Long White French</b> , oyster plant; a standard sort .....	.75
✓ <b>Sandwich Island Mammoth</b> , grows large .....	.80

**SUGAR CANE.**

✓ <b>Early Amber</b> .....	.04
✓ <b>Early Orange</b> .....	.05

Write for prices on 100-pound lots.

**SAGE.**

<b>Broad Leaf Perennial</b> , old standby .....	1.50
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**SWEET BASIL**, perennial herb .....

**BROOM CORN.**

<b>Missouri Evergreen</b> .....	.05
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**SUNFLOWER.**

✓ <b>Mammoth Russian</b> , heads very large .....	.04
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**SWEET PEAS.**

Color.

Per Lb.

<b>Cupid</b> , dwarf .....	<b>Clear White</b> .....	\$ .60
<b>Blanche Burpee</b> .....	<b>Pure White</b> .....	.50
<b>Katherine Tracy</b> .....	<b>Pink</b> .....	.35
<b>Fire Fly</b> .....	<b>Scarlet</b> .....	.50
<b>Emily Henderson</b> .....	<b>White</b> .....	.40
<b>Mrs. Gladstone</b> .....	<b>Rose Pink</b> .....	.50
<b>Igneal</b> .....	<b>Intense Crimson</b> .....	.50
<b>New Countess</b> .....	<b>Bluish Mauve</b> .....	.20
<b>Fine Mixed</b> , choice mixture .....		.20

**THYME**, perennial herb .....

1.40

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## TOMATO.

	Per Lb.
✓ <b>Acme</b> , <i>early; productive</i> .....	\$1.40
✓ <b>Red Trophy</b> , <i>popular sort; color bright red</i> .....	1.60
✓ <b>Optimus</b> , <i>smooth; solid</i> .....	1.50
✓ <b>Perfection</b> , <i>bright red; fine quality</i> .....	1.40
✓ <b>Dwarf Champion</b> , <i>grows dwarf and stocky</i> .....	2.40
✓ <b>Mikado</b> , <i>foliage distinct; smooth; fine</i> .....	1.60
✓ <b>Atlantic Prize</b> , <i>best early</i> .....	1.60
✓ <b>Matchless</b> , <i>finely shaped</i> .....	1.60
✓ <b>Beauty</b> , <i>large; solid; excellent</i> .....	1.50
✓ <b>Golden Queen</b> , <i>the best yellow sort</i> .....	1.75
✓ <b>New Stone</b> , <i>new and popular</i> .....	1.40
✓ <b>Yellow Husk or Ground Cherry</b> .....	2.25
✓ <b>Ponderosa</b> , <i>the largest</i> .....	2.75
✓ <b>Potato Leaf</b> , <i>foliage like Mikado</i> .....	1.60
✓ <b>Red Pear</b> .....	1.75
✓ <b>Yellow Pear</b> .....	1.75
✓ <b>New Imperial</b> .....	1.60
✓ <b>Extra Early Advance</b> .....	1.75

Write for special price on 10-pound lots or more, any one sort.

## TOBACCO.

Connecticut Seed Leaf .....	1.30
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## TURNIPI.

	Per Lb.
✓ <b>Early Purple Munich</b> , <i>grows very quick</i> .....	\$ .40
✓ <b>Purple Top Strap Leaf</b> , <i>standard for all purposes</i> .....	.25
✓ <b>Purple Top White Globe</b> , <i>one of the best</i> .....	.25
✓ <b>Early Purple Top Milan</b> , <i>very early</i> .....	.40
✓ <b>White Egg</b> , <i>an elegant sort for table use</i> .....	.35
✓ <b>White Top Strap Leaf</b> , <i>good for table or stock</i> .....	.25
✓ <b>Golden Ball</b> , <i>a good keeper; fine quality</i> .....	.30
✓ <b>Seven Top</b> , <i>much used in the South</i> .....	.20

## RUTABAGA.

✓ <b>American Purple Top</b> , <i>best for table or stock</i> .....	.25
✓ <b>Skirving's Purple Top</b> , <i>smooth; fine quality</i> .....	.25
✓ <b>Carter's Imperial Hardy Swede</b> , <i>good keeper</i> .....	.25
✓ <b>Sweet German or White Swedish Turnip</b> .....	.22

Turnip and Rutabaga in 10-lb. lots, 3 cents per lb. less than price quoted.





**Gathering Turnips for Seed Growing—Webster's Seed Farm.**



**Pit for Storing Turnips During Winter—Webster's Seed Farm.**

## RAPE.

Per Lb.

Dwarf Essex, <i>valuable for stock</i> .....	\$ .05
Write for prices on 100-pound lots.	

## BIRD SEED.

Hemp.....	.05
Canary.....	.04
Bird Rape.....	.04
Mixed Bird Seed, <i>finest quality</i> .....	.05

## BIRD SEED IN PACKAGES.

**Webster's High Grade Bird Seed**—This package contains one-half pound of mixed seeds of just the right varieties and proportions to constitute an appetizing and healthful bird food. This package is peculiar from the fact that it is the only "NICKEL" package of "HIGH GRADE" Bird Seed in the market, and it is the only package containing granulated shell, so prepared as to supply both grit and carbonate of lime, which are needed for the health of the bird.

72 one-half-pound packages, <i>per case</i> .....	\$2.00
<i>Per dozen</i> .....	.35

## WEBSTER'S HIGH GRADE CRUSHED SHELLS.

They are the best to be obtained.

They are made from fresh, live shells.

They are not baked, but dried by a hot air process.

They are screened into the proper size, and the dust and dirt sifted out

They act as a grit, prevent diseases and keep poultry in a healthy condition.

They supply carbonate of lime in almost a pure form and greatly aid in egg production

They furnish the material for good, strong shells that will stand shipping.

They are necessary to get the best results from poultry raising, and a dish of Crushed Shells should be in every poultry yard so the fowls can have free access to them at all times.

## OYSTER SHELLS.

Per Cwt.

100-pound lots.....	\$ .55
500-pound lots.....	.50
Oyster Shells in 5-lb. Packages, <i>handsome display package; doz.</i>	.80

## PAPER BAGS.

2-Ounce Bags, per 1,000.....	\$1.80
2-Ounce Bags, per 500.....	1.00
1-Ounce Bags, per 1,000.....	1.60
1-Ounce Bags, per 500.....	.90

## **Webster's Mammoth Packet Seeds**

### **REDUCED IN PRICE.**

**A** FEW YEARS AGO I reduced the price of my Mammoth Double Quantity Packets to *\$1.50 Per Hundred* in lots of 400 packets or more, or a less quantity to *\$1.75 per hundred*. This was a big cut from the former price, *\$2.00*, and I made it only in expectation of larger orders, and my expectations were fully realized. From our old friends and customers we have had a larger share of their seed business, and to new trade the new price has been an inducement for their trade that they could not resist. The High Grade of our seeds has been maintained, and we continue to put forth every effort possible to improve the quality of our stock, so that our patrons can depend on getting in Webster's Mammoth Packets not only a *Double Quantity of Seed*, but seeds that are of *The Highest Grade*.

### **THE ORIGINAL AND ONLY MAMMOTH PACKET.**

The great success attained by our Mammoth Packet has proven too great a temptation for some of our esteemed competitors, who never had an original idea, and as was to have been expected, we have imitators. "Be Not Deceived," but buy only the *Original Mammoth Packet*, which is the best selling line of Packet Seeds on earth. Every packet contains *Double the Amount* of seed packed in the standard-sized package. As compared with the old commission plan, they pay the dealer *100 per cent. greater profit*, and at the same time enables him to give his customers double quantity of seed for the money.

### **ONE PRICE ONLY.**

Our territory is so extended and the competition we meet so varied, the size of orders differing so much, that "One Price Only" is very hard to maintain, but we propose to live up to it and *will not accept any business at a less price than quoted above*. Small sorting up orders received during seed-selling season will be filled at price of original order.



**I** HAVE been to great expense procuring new designs of flowers and vegetables for my Packets and Labels, and can safely claim there is not another line of seeds on the market that is equal to mine in beauty and style of lithographing. My cases, which I supply free with all orders, are finished in two coats of shellac, nicely labeled, and are very attractive.

### **LARGE PACKAGES.**

To meet the demand for a ten-cent package, I pack Peas, Beans, and Corn in a *One-third Quart* pasteboard carton. This, while not double the size of the ten-cent packages put up by other seedsmen, is the largest ten-cent package put up by anyone. The best that has been done heretofore has been a one-half pint to retail for that money. I have increased the quantity of seed to packet fifty per cent. and have not increased the price. I also pack Turnip and Rutabaga in four-ounce packages, which retail at 15 cents, or at same price bulk seed should be sold. My package labels are of a new design, beautifully lithographed in colors, and make my large packages the most attractive and showy of anything in their line. These I put in three regular assortments as follows: Assortment A, 102 packages, cost \$5.50; Asst. B, 76 packages, cost \$3.25; and Asst. C, 60 packages, cost \$3.25, all packed in display cases without extra charge for case; also by the dozen, as follows:

Peas and Beans, <i>one-third quart</i> cartoons, per dozen.....	\$ .70
Pole Beans, <i>per dozen</i> .....	.80
Corn, <i>one-third quart</i> cartoons, per dozen .....	.40
Turnip and Rutabaga, <i>one-fourth pound</i> cartoons, per dozen....	.80

### **FLOWER SEEDS.**

My Flower Seed Packets are *Double Quantity*, and there is nothing I sell where I give greater value for the money. I pack them in 50 and 100 boxes, and sell them at \$2.00 per 100 packets, no charge for box. My flower seed box is neat and attractive, and when empty will make a valuable box for many purposes; it is worth one-fourth of what I charge for the seeds.



## Lawn Grass in Packages.

My one-pound package of High Grade Mixed Lawn Grass is a work of art; the quality of the grass seed is unsurpassed, being the right varieties and mixture to produce the most perfect lawn. The price, \$2.00 per dozen, equal to less than 17 cents per pound, is only about what a good Lawn Grass will cost in bulk. The package is marked to sell at 30 cents.

For convenience in ordering, you will find below a list of different combinations of my Packet Seed. If any of these suit your wants you can order by number, if not, we can furnish you anything from one dozen packets to a complete line.

### COMBINATION NO. 1 CONTAINS:

1 Case 400 Mam. Flat Vegetable Packets at \$1.50 per 100	\$ 6.00
“ { 90 $\frac{1}{2}$ -Qt Pkgs Peas, Beans and Corn	} Per Case, 5 50
“ { 12 $\frac{1}{2}$ -Lb Pkgs Turnip and Rutabaga	
“ 12 one-pound Packages High Grade Lawn Grass	2.00
1 Box 100 Mammoth Packets Flower Seeds	2.00
Total cost	\$15.50
Retail value	\$39.40.
Pays profit of	23.90

### COMBINATION NO. 2 CONTAINS:

1 Case 400 Mam Flat Vegetable Packets at \$1.50 per 100	\$ 6.00
“ { 68 $\frac{1}{2}$ -Qt Pkgs Peas, Beans and Corn	} Per Case, 4.25
“ { 8 $\frac{1}{2}$ -Lb. Pkgs Turnip and Rutabaga	
“ 6 one-pound Packages High Grade Lawn Grass	1 00
1 Box 100 Mammoth Packets Flower Seeds	2.00
Total cost	\$13.25
Retail value	\$34.80.
Pays profit of	21 55

### COMBINATION NO. 3 CONTAINS:

1 Case 250 Mam. Flat Vegetable Packets at \$1.75 per 100	\$ 4.38
“ { 52 $\frac{1}{2}$ -Qt. Pkgs Peas, Beans and Corn	} Per Case, 3 25
“ { 8 $\frac{1}{2}$ -Lb. Pkgs Turnip and Rutabaga	
“ 6 one-pound Packages High Grade Lawn Grass	1.00
1 Box 50 Mammoth Packets Flower Seeds	1 00
Total cost	\$ 9 63
Retail value	\$24.20
Pays profit of	14 57

### COMBINATION NO. 4 CONTAINS:

1 Case 250 Mam Flat Vegetable Packets at \$1.75 per 100	\$ 4.38
“ { 52 $\frac{1}{2}$ -Qt Pkgs Peas, Beans and Corn	} Per Case, 3.25
“ { 8 $\frac{1}{2}$ -Lb Pkgs Turnip and Rutabaga	
Total cost	\$ 7 63
Retail value	\$18.90.
Pays profit of	11.27

These profits are figured on a ten-cent selling price, while many sell our one-third packets of Peas and Beans at 15 cents, as they are marked that way.



# Planet Jr. Garden Tools



No. 4. Combined Hill and Drill Seeder and Cultivator.

- No. 1. Combined Drill and Cultivator.....\$7.60
- No. 2. Seed Drill ..... 6.00
- No. 3. Hill-Dropping Drill..... 8.40
- No. 4. Hill-Dropping Drill and Cultivator 8.40
- No. 4. Hill-Dropping Drill ..... 6.80
- No. 10. Double Wheel Hoe..... 5.20

No. 12. Double Wheel Hoe (1895)..... 5.60

No. 14. Single Wheel Hoe (1898)..... 2.40

No. 16. Single Wheel Hoe... 4.70

**Prices  
For  
The  
Trade  
Only.**



No. 1. Drill Seeder and Wheel Hoe Combined.

- No. 17. Single Wheel Hoe.....\$4.00
- No. 8. Horse Hoe, complete..... 6.80
- No. 7. Horse Hoe and Cultivator..... 6.40
- Twelve-Tooth Cultivator..... 6.80

**Prices F. O. B. Independence.**

5 per cent. Discount Allowed if shipped from Peoria, Ill.

**Retail List Price 25 Per Cent. Above Price Quoted.**

**Send to me  
For  
Complete  
List of  
PLANET JR.  
GARDEN  
AND  
FARM  
TOOLS.**

**All Planet Jr. Garden Tools  
Retail at List Price.**

**Farm and Horse Tools  
Can be Retailed at 50  
Cents per Tool  
Less Than  
List.**



No. 12. Double Wheel Hoe, With Attachments.